

# Supplier Diversification & Landed-Cost Study

Know your true landed cost, and which suppliers to add before you need them.

In four to six weeks we build a landed-cost model for your top categories, score your supplier base on cost, risk and resilience, and shortlist qualified alternates by country. You get a sourcing strategy with a transition plan your team can run, not a list of names.

## WHAT WE BUILD

### Landed-cost model

Price, freight, duty, inventory carrying and quality cost.

### Alternate shortlist

Qualified options by country, with switching cost.

### Supplier risk scoring

Concentration, financial, country and lead-time risk.

### Network scenarios

Single, dual and nearshore sourcing compared.

### Should-cost views

Benchmarks for top parts to anchor negotiations.

### Transition plan

Qualification steps, dual-run timing and buffers.

## WHAT YOU GET

- Landed-cost model for your top categories, with scenarios
- Supplier risk heat map
- Shortlist of qualified alternates and an RFQ package
- Sourcing strategy by category
- Transition plan with owners and timing

## HOW IT RUNS

|                  |                                       |
|------------------|---------------------------------------|
| <b>Weeks 1-2</b> | Spend cube and landed-cost model      |
| <b>Week 3</b>    | Risk scoring and market scan          |
| <b>Weeks 4-5</b> | Shortlist and RFQs                    |
| <b>Week 6</b>    | Sourcing strategy and transition plan |

## INVESTMENT

# \$24,000

Fixed fee for up to five spend categories, four to six weeks. Supplier site visits abroad are billed at cost, only with your approval.

## BUILT FOR

Manufacturers and distributors with supply concentrated in one country, rising tariffs or lead times, or a major contract cycle coming up.

## WHAT IT IS NOT

- Not a sourcing agent: we take no commission from suppliers
- Not customs brokerage or legal advice
- Not procurement outsourcing: your team keeps the relationships