

Operational Due Diligence

Know what the operations can carry before you sign.

In three to four weeks, two senior operators test whether the target's operations can deliver the plan in your model. You get the red flags, what they would cost, and where the value-creation upside really sits, in time for the investment committee.

WHAT WE TEST

Process & capacity

Whether the sites can carry the growth case, and at what cost.

Systems & data

ERP, reporting, and the integration work you would inherit.

Supply chain

Supplier risk, tariff exposure, inventory health and lead times.

Management team

Depth, key-person risk, and who you need to keep.

Cost & margin

Cost to serve, run-rate versus normalized, and quick-win savings.

Customer operations

On-time delivery, quality and service levels behind the revenue.

WHAT YOU GET

- Red-flag report ranked by EBITDA and deal impact, shared as found
- Operator's view on the management case: what is realistic, and when
- Value-creation thesis with sized, sequenced initiatives
- Estimate of capex and one-time costs the model may be missing
- IC-ready summary and a debrief with the deal team

HOW IT RUNS

Week 1	Data room review and management sessions
Week 2	Site visits and process walks
Week 3	Analysis, sizing and red-flag calls with the deal team
Week 4	Report and investment committee debrief

INVESTMENT

\$30,000

Fixed fee for one target and up to two sites, delivered in three to four weeks. Multi-site and carve-out scopes are quoted. Travel outside Greater Los Angeles at cost.

BUILT FOR

Private equity funds, independent sponsors, family offices and corporate acquirers buying lower-middle-market companies with roughly \$10M to \$75M in revenue, in manufacturing, distribution and services.

WHAT IT IS NOT

- Not financial or quality-of-earnings diligence
- Not legal, tax or environmental diligence
- Built to sit next to your QoE provider and counsel