

Exit Readiness Assessment

See your company the way a buyer will, before a buyer does.

In three to four weeks, two senior operators score how ready your business is to sell, recapitalize or pass on. You get the gaps a buyer would find, what they could cost you in value, and a 90-day plan to close the ones that matter most.

WHAT WE ASSESS

Operations & margin

Process stability, cost to serve, and where margin leaks.

Concentration

Customer, supplier and key-person risk a buyer will discount.

Owner dependence

Which decisions, customers and know-how still run through you.

Reporting & KPIs

Monthly close, plan versus actual, and numbers a buyer can trust.

Management depth

Whether the team can run the business without you, with clear roles.

Systems & documentation

SOPs, contracts and data rooms that survive diligence.

WHAT YOU GET

- Readiness scorecard across the six areas, with evidence for each score
- Buyer's-eye risk register: what diligence will flag, ranked by value at stake
- Value gap estimate: the issues most likely to lower the multiple or the terms
- Prioritized 90-day plan with owners, dates and quick wins
- Leadership readout, and a copy to share with your banker, CPA or attorney

HOW IT RUNS

Week 1	Kickoff, data request, owner and leadership interviews
Week 2	Site walk, process and KPI review, document check
Week 3	Scoring, risk register and value gap analysis
Week 4	Readout and the 90-day plan

INVESTMENT

\$9,500

Fixed fee, no hourly billing. Credited in full toward the Value Acceleration Program if you continue with us to close the gaps.

BUILT FOR

Owners of lower-middle-market companies planning a sale, recapitalization or succession in the next one to three years, and owners who have had an offer and want to know what it is missing.

WHAT IT IS NOT

- Not a valuation or a quality-of-earnings report
- Not legal, tax or investment advice
- Built to work alongside your banker, CPA and attorney